

| RFQ NO. C-25018 Discount Bid for Classroom     |                     |   |  |  |
|--|---------------------|---|--|--|
| <b><u>VENDORS</u></b>                          |                     | <b><u>Discount for<br/>Category<br/>Equipment</u></b> | <b><u>Discount for<br/>Category<br/>Supplies</u></b> | <b><u>Discount for<br/>Category<br/>Instructional<br/>Material</u></b> |
|  |                     |   |  |  |
| ACORN NATURALISTS                              |                     | 0-10%   | 0-10%  | 0-10%  |
|  | Tustin, CA          |   |  |  |
| ADORAMA, INC.                                  |                     | 5%  | 5%   | 5%   |
|  | New York, NY        |   |  |  |
| AGE OF LEARNING, INC.                          |                     |   |  | 5%   |
|  | Glendale, CA        |   |  |  |
| AMERICAN BRAND ACCESSORIES                     |                     | 0%  | 0%   | 0%   |
|  | Nixa, MO            |   |  |  |
| ASI ASSOCIATES, INC.                           |                     | 0%  | 0%   | 0%   |
|  | Saline, MI          |   |  |  |
| BARNES & NOBLE BOOKSELLERS, INC.               |                     |   |  | 0-35%  |
|  | New York, NY        |   |  |  |
| BEDFORD, FREEMAN & WORTH PUBLISHING GROUP, LLC |                     |   |  | 0%   |
|  | New York, NY        |   |  |  |
| BELLWETHER MEDIA, LLC                          |                     |   | 30%  | 30%  |
|  | Minnetonka, MN      |   |  |  |
| BLICK ART MATERIALS, LLC                       |                     | 20%   | 20%  | 20%  |
|  | Galesburg, IL       |   |  |  |
| BOOKSOURCE                                     |                     |   |  | 0-25%  |
|  | St. Louis, MO       |   |  |  |
| BSN SPORTS                                     |                     | 10%   | 10%  |  |
|  | Dallas, TX          |   |  |  |
| CAROLINA BIOLOGICAL SUPPLY                     |                     | 5%  | 5%   | 5%   |
|  | Burlington, NC      |   |  |  |
| CRAFTY CONTRACTIONS LLC                        |                     | N/A   | 15%  | N/A  |
|  | New York, NY        |   |  |  |
| DISCOUNT SCHOOL SUPPLY                         |                     | 20%   | 20%  | 20%  |
|  | Monterey, CA        |   |  |  |
| EAI EDUCATION                                  |                     |   | 15%  | 15%  |
|  | Oakland, NJ         |   |  |  |
| FISHER SCIENTIFIC COMPANY, LLC                 |                     | 33%   | 33%  | 33%  |
|  | Hanover Park, IL    |   |  |  |
| FOCUS CAMERA, LLC                              |                     | 5-25%   | 5-25%  | 5-25%  |
|  | Brooklyn, NY        |   |  |  |
| FOLLETT CONTENT SOLUTIONS, LLC                 |                     | 0%  | 0%   | 0%   |
|  | McHenry, IL         |   |  |  |
| GLOBAL EQUIPMENT COMPANY, INC.                 |                     | 10%   | 10%  | No Bid   |
|  | Port Washington, NY |   |  |  |
| HERTZBERG-NEW METHOD, INC.                     |                     |   |  |  |
|  | Jacksonville, IL    |   |  |  |
| HOUGHTON MIFFLIN HARCOURT PUBLISHING COMPANY   |                     |   |  | 0%   |
|  | Geneva, IL          |   |  |  |
| ISTATION                                       |                     |   |  | 5%   |

| <b><u>VENDORS</u></b>             | <b><u>Discount for<br/>Category<br/>Equipment</u></b> | <b><u>Discount for<br/>Category<br/>Supplies</u></b> | <b><u>Discount for<br/>Category<br/>Instructional<br/>Material</u></b> |
|-----------------------------------|---|--|--|
| Dallas, TX                        |   |  |  |
| IXL LEARNING, INC.                |   |  | 0%   |
| San Mateo, CA                     |   |  |  |
| JUNIOR LIBRARY GUILD              |   |  | 0%   |
| Plain City, OH                    |   |  |  |
| JUST RIGHT READER, INC.           |   |  | 3%   |
| Dallas, TX                        |   |  |  |
| JW PEPPER & SONS, INC.            | 0%  | 0%   | 0%   |
| Exton, PA                         |   |  |  |
| KAPLAN EARLY LEARNING COMPANY     | 10%   | 10%  | 10%  |
| Lewisville, NC                    |   |  |  |
| LAKESHORE LEARNING MATERIALS, LLC | 5%  | 5%   | 5%   |
| Carson, CA                        |   |  |  |
| LUCKS MUSIC LIBRARY               | N/A   | 10%  | 10%  |
| Madison Heights, MI               |   |  |  |
| MCGRAW HILL                       |   |  |  |
| Columbus, OH                      |   |  |  |
| MEDICALSHOP, INC.                 | 1-27%   |  |  |
| New Milford, CT                   |   |  |  |
| MIDWEST SHEET MUSIC               |   |  |  |
| Maryland Heights, MO              |   |  |  |
| MIDWEST TECHNOLOGY PRODUCTS       | 5%  | 5%   |  |
| Sioux City, IA                    |   |  |  |
| MOBY MAX                          | N/A   | N/A  | 0%   |
| Pittsburgh, PA                    |   |  |  |
| MUSIC IN MOTION                   | 6%  | 6%   | 6%   |
| Plano, TX                         |   |  |  |
| NASCO EDUCATION, LLC              | 0-20%   | 0-20%  | 0-20%  |
| Fort Atkinson, WI                 |   |  |  |
| ORIENTAL TRADING COMPANY          |   | 5%   | 5%   |
| Omaha, NE                         |   |  |  |
| PENDERS MUSIC CO                  |   |  | 0%   |
| Denton, TX                        |   |  |  |
| PERFECTION LEARNING CORPORATION   |   |  | 0-30%  |
| Logan, IA                         |   |  |  |
| PITSCO EDUCATION, LLC             | 4%  | 4%   | 4%   |
| Pittsburg, KS                     |   |  |  |
| PLANK ROAD PUBLISHING, INC.       | 0%  | 0%   | 0%   |
| Wauwatosa, WI                     |   |  |  |
| QUILL, LLC                        | 15%   | 15%  | 15%  |
| Lincolnshire, IL                  |   |  |  |
| READ NATURALLY, INC.              |   |  | 2%   |
| Saint Paul, MN                    |   |  |  |
| REALLY GOOD STUFF, LLC            | 3%  | 3%   | 3%   |
| Shelton, CT                       |   |  |  |

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|---------------------------------------|---|--|--|
| RENAISSANCE LEARNING                  | 0%  | 0%   | 0%   |
| Wisconsin Rapids, WI                  |   |  |  |
| S&S WORLDWIDE                         | 20%   | 20%  | 20%  |
| Colchester, CT                        |   |  |  |
| SADDLEBACK EDUCATIONAL, INC.          |   | 0%   | 0%   |
| Pasadena, CA                          |   |  |  |
| SARGENT WELCH                         | 33%   | 33%  | 33%  |
| Rochester, NY                         |   |  |  |
| SCHOOL OUTFITTERS                     | 2%  | 2%   | N/A  |
| Cincinnati, OH                        |   |  |  |
| SCHOOL SPECIALTY                      | 14%   | 35%  | 35%  |
| Greenville, WI                        |   |  |  |
| SHAR PRODUCTS COMPANY                 | 10%   | 10%  | 10%  |
| Ann Arbor, MI                         |   |  |  |
| STEVE WEISS MUSIC                     | Up to 60%   | Up to 60%  | Up to 60%  |
| Willow Grove, PA                      |   |  |  |
| SUPER DUPER PUBLICATIONS              | 3%  | 3%   | 3%   |
| Greenville, SC                        |   |  |  |
| SWEETWATER SOUND, LLC                 | 3%  | 3%   | 3%   |
| Fort Wayne, IN                        |   |  |  |
| TEACHING STRATEGIES, LLC              | 0%  | 0%   | 0%   |
| Bethesda, MD                          |   |  |  |
| TEXTBOOK WAREHOUSE                    | N/A   | N/A  | 5-37%  |
| Alpharetta, GA                        |   |  |  |
| US GAMES                              | 10%   | 10%  | 10%  |
| Dallas, TX                            |   |  |  |
| VWR INTERNATIONAL, LLC/WARD'S SCIENCE | 18%   | 18%  | 18%  |
| Rochester, NY                         |   |  |  |
| WILLIAM H. SADLER, INC.               |   |  | 0%   |
| New York, NY                          |   |  |  |
| WEST MUSIC                            | 7%  | 7%   | 7%   |
| Coralville, IA                        |   |  |  |